

Robert Mankin

Principal Advisor

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Robert Mankin served as a senior executive in commercial, investment and mortgage banking prior to becoming a Principal Advisor for TPG.

Dr. Mankin was Managing Director of Nomura Securities International and a member of its Management Committee and Capital Committee. He was Co-Head of the Fixed Income Division and founder of the Mortgage-Backed Securities business unit. Additionally, he served as the head of the Corporate Bond and Fixed Income OTC Options businesses. He was founder, CEO and a member of the Board of Directors of the holding company's commercial real estate securities business and board member of several of the firm's mortgage-backed securities subsidiaries.

Dr. Mankin was: Senior Vice President and COO of First Interstate Bank's domestic Capital Markets group, COO of Thomson Financial's Electronic Settlements Group and COO of PaineWebber's Fixed Income Division and a member of the board of its real estate business.

Additionally, Mankin was Vice President of Chase Manhattan Bank, serving as: a Senior Corporate Planner (with responsibility for community banking, commercial banking, institutional banking, trust banking, non-loan products and operations), the first head of the Bank's Information & MIS division, the first head of financial MIS and head of the holding company's de novo mortgage bank's strategic planning and business development division. He was interim President of OTX and held management positions at the American Broadcasting Company and Babcock & Wilcox.

Mankin's consulting assignments have included:

- Advising the Chairman and the President of a NYSE financial firm concerning capital markets, international business development and strategic planning.
- Leading a reorganization study for the president of a major GSE.
- Advising the head of operations of another major GSE concerning product development.
- Assisting a niche "software as a service" firm in finding and establishing a strategic alliance.
- Conducting a banking market study for a major foreign IT firm.
- Supporting a major business intelligence software firm in the establishment of its financial services marketing effort and in a major sale.
- Assisting a U.S. subsidiary of a major European bank in the selection of the mortgage loan-servicing system to be used in operating a recently acquired regional thrift.
- Helping a start-up software company in the development of its strategic plan and in finding an acquirer.
- Assisting a commercial bank in improving its back office accounting process.

Dr. Mankin is a Member of the Board of Trustees of the Hudson Institute. He is a member of the New York Chapter of the Risk Management Association.

Mankin's doctoral thesis was entitled Comparison of Two Country Risk Assessment Approaches.