

Horst Eylerts

Principal Advisor

heylerts@techpargroup.com

Horst Eylerts is an accomplished global Information Technology leader, focused on ERP-enabled business transformation. Horst has a solid domestic and international operations, finance and business development background, coupled with a unique combination of management and technical expertise.

Throughout his 30-year career, Mr. Eylerts has led numerous IT and business growth initiatives. Specializing in SAP-centric environments, he has successfully directed complex projects for companies of all sizes, ranging from High-Tech start-ups to Fortune 50 corporations. He has built and led strong multinational and cross-functional teams in achieving bottom-line objectives. His SAP experience ranges from the early ERP days, to today's most sophisticated offerings, including Big Data, HANA, public / private / hybrid clouds, mobility, SaaS, ITOaaS, and others.

Specific skills and services Horst brings to his clients:

- **Large, complex, global program management and delivery leadership**
- Strategic Information Systems Planning
- **PMO and COE design, build and run**
- 3-tier delivery model management (Off-shore, near-shore, on-site)
- **Outsourcing, systems integrator and vendor SLA management**
- IT Vendor selection / negotiation / mediation / litigation
- **Executive coaching / succession planning / talent development.**

Horst's career spans all continents; in addition to having lived in Europe, South America and North America, his professional experience includes assignments that span the globe. As a project manager, he led teams of all sizes to successful SAP implementations worldwide, including clients in the manufacturing, consumer products, life sciences and high-tech industries. In addition, he has led global IT services organizations as VP and partner, achieving extraordinary results and operational excellence. In 1997, Mr Eylerts co-founded a successful global IT consulting firm, leading it as CEO from start-up to award-winning SAP partner until its sale to a European-based global IT company. In his previous role as Managing Partner at SAP AG, Horst led a global team that delivered strategic projects of all sizes for one of the top-25 accounts of SAP. And in his most recent role, Mr. Eylerts served as advisor to a global Publishing firm, leading its Enterprise Applications vendor selection process, defining scope, negotiations terms and conditions, and subsequently overseeing the Project Management Office (PMO) through the successful implementation of the solution in over a hundred entities around North America, Europe and Asia.

Horst is fluent in English, German and Spanish. He earned dual B.A. degrees, with High Honors, in Management Information Systems and International Business, from Florida International University. In addition, he has post-graduate studies in Management Sciences from NSU and the Kellogg School of Management at Northwestern University.