

Dorothy Hill

Principal

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Dorothy Hill has over 25 years of expertise and program leadership in global financial services, technology and governmental sectors. She has designed and supported the implementation of technology from Marketing Technology to US Department of Treasury FATCA solutions and futures trading interfaces with the Tokyo and Osaka Stock Exchanges in Japan. Fluent in French and German, she has lived and worked in the US, UK, Germany, Switzerland, Japan and Hong Kong with Goldman Sachs and McKinsey.

Dorothy commenced her post-MBA career with McKinsey in Europe where she consulted to financial institutions and co-wrote the firm's first European White Paper on financial product sales and marketing on the World Wide Web (WWW). She then launched her Wall Street with Goldman Sachs in Germany (Operations, Risk Management and Technology) where she had . She later led teams on Wall Street for ISDA contract negotiation across derivatives & futures trading desks/prime brokerage business/funds management platform, compliance change management, controls frameworks and FINRA registration tracking and reporting. She is a subject matter expert in AML/KYC, OFAC, risk management & regulatory reporting (including CCAR, and counterparty due diligence), cybersecurity, data privacy, public company governance, and data management (including BCBS 239). Hill has held senior roles and served as a Board member for start-ups in technology (including SaaS) and leadership training. She worked on a FATCA commercial solution for a bank client, together with senior executives at both Dun & Bradstreet, and at KPMG.

Throughout her career, she has formed and led global teams with a focus on innovative and effective solutions. She has led technology transformation in compliance, including the development of a compliance tracker, subsequent User Acceptance Testing (UAT) and newly established reporting capability. Most recently, she and her team worked with the head of Business Resilience for one of the major GSEs and aligned policies across enterprise operations, technology risk management, and regulatory filing requirements. She led the development of the Target Operating Model (TOM) to align with an existing Big 4 firm risk framework.

Her experience includes leading change management, risk, compliance, and technology programs and projects on Wall Street (at banks, broker-dealers, and asset management including hedge funds). She has worked in the start-up sector on business and marketing software (SaaS) and advised the start-up team of a marketing technology company on business & pricing models, client segmentation, and go-to-market strategies. She is a national speaker on cybersecurity, global threat landscape, bad actor categories, data privacy regulations, anti-fraud programs (including insider threats) and cybercrime awareness / prevention protocols. White Papers on emerging trends and technologies for cybersecurity and tokens in blockchain transactions.

Dorothy is a member of the Risk Management Association (RMA). She has an MBA in Finance and Technology from NYU's Stern School of Business and a BA from Dartmouth College.

