

John Singel

Principal Advisor

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John Singel joined TPG following a 30 year career with Price Waterhouse, where he served as a Partner and Global Leader for Information Technology Consulting. His responsibilities included all aspects of PW's IT consulting practice – including IT strategy consulting, applications development, vendor alliances and telecommunications. He had direct line responsibility for more than 500 IT consultants operating in the U.S Northeast and another 500 plus in a programming “factory” in India. More than 6000 additional consultants reported through Mr. Singel on a dotted line basis. His responsibilities as Global Leader included (1) determining which IT businesses and technologies the firm should invest its resources in, and (2) allocating partner resources to appropriate technology and geographic markets. He was also responsible for structuring and managing the development of the firm's IT practice methodologies – including strategic systems planning, applications development, package integration, telecommunications, data management, data security, and others. For several years, he personally taught a special course in Strategic Systems Planning for partners and senior managers.

Mr. Singel served as engagement or supervising partner on major assignments for most of PW's Fortune 100 clients. His work spanned several industries, including heavy manufacturing, pharmaceuticals, banking, insurance, retail and entertainment. The projects comprised systems planning, technology architecture and major applications integration. Some of the major clients served in these areas included Viacom, Sony, Warner Lambert, A.T.&T., Aetna Life and Casualty, and Bristol-Myers Squibb. Mr. Singel was the firm's leading expert on project management – a subject on which he wrote numerous articles and delivered many seminars. He also did due diligence work for various special situations – including acquisitions, divestitures, venture capital investments and legal cases.

Mr. Singel was a director of both Price Waterhouse Technologies, a software development firm, and the Price Waterhouse Technology Center, PW's IT R&D facility. He served as a contributing editor of the Price Waterhouse Technology Forecast.

Mr. Singel has a B.S. in Physics from Carnegie-Mellon University and an M.B.A. from the University of Connecticut. He also developed and taught a course in the Management of Information Technology for the graduate program in technology management at Polytechnic University.