

## Rosemarie T. Ottomanelli

Associate Advisor

[rottomanelli@techpargroup.com](mailto:rottomanelli@techpargroup.com)

Rosemarie Ottomanelli has been providing integrated services for over 20 years for financial institutions and investors. Rosemarie is highly effective in bank regulatory and compliance services as well as real estate finance and capital markets decision analytics. She specializes in: Global Wholesale Bank Operations Lines of Business include Dealer Financial Services, Special Assets Group, Practice Solutions (SBA), Private Wealth Management and Business Banking, including:

- Risk Weighted Asset Aggregation and Reporting
- Underwriting Commercial Mortgage Notes
- Workouts and or Re-structuring of Commercial Mortgage Notes
- Regulatory reporting of Securitized Commercial & Industrial notes

Early career includes Finance Operations Officer with The Long Term Credit Bank of Japan where Rosemarie managed a \$1.1 billion Commercial and Industrial securitized portfolio. She has underwritten over \$1.3 billion of commercial real estate and over \$150 million in restructurings and or workouts. Previously Rosemarie was a senior appraiser with the Real Estate Advisory Group providing valuation services. As a Finance Officer with the NYS Housing Finance Agency she worked with real estate developers from idea inception to funding and or bond issuance of congregate-care facilities, multifamily properties and senior housing. Rosemarie was the lead researcher and author of a housing policy for the State of New York.

Rosemarie was the panel moderator for "Profiting from the High-Net-Worth Investor Perspective on Real Estate Opportunities" sponsored by the Institute for International Real Estate and a speaker at other real estate investment events.

She is a past Vice President of The International Real Estate Federation ("FIABCI") – New York Council and a past Secretary of the American Business Women's Association – NYC. From 1999 to 2006 Rosemarie was an Adjunct Assistant Professor with NYU, Schack Institute of Real Estate and in 2007 with Cornell University, Graduate Program in Real Estate. She is a contributor to Brueggeman's Real Estate Finance and Investment, 12th edition, McGraw-Hill.

Rosemarie holds a MS in Real Estate, NYU; MA in Sociology, ASU; and BA in Sociology (minor: Statistics), Wagner College.