Dalia Ophir

daliaophir@gmail.com
(201) 805-1027

Dalia Ophir joins TPG   with more than 30 years of corporate and entrepreneurial experience in the financial and insurance industries.   Her experience spans both managing leading products and services on the vendor side as well as executive management as a banking CIO and senior IT visionary.

Dalia has held CIO positions at commercial and retail banks across New York and the UK. As a Chief Innovation Officer, a "Value Added" role, she partnered closely with executive teams to meet, and exceed, operational and financial goals. She successfully managed all aspects of information technology and its related operations across multiple US branches, Latin America, UK and Europe. Dalia championed innovation and created value to the organization through technology, while tactically running a professional, cost effective, risk-controlled, fully compliant IT shop. Dalia was recognized for increasing operating margin through cutting costs, Systems Automation, In-Sourcing, and Operational Enhancements.

Throughout her career she has built IT organizations from ground-up and led several major turnarounds. Dalia's applied discipline expertise includes Business Service Management, Enterprise Architecture, Asset and Portfolio Management, vendor management and controls and procedures complied with FFIEC and Sarbanes-Oxley.

As a banking CIO, she's developed and executed comprehensive Technology Strategic Plan that included an Enterprise Architecture Blueprint laying the foundation for next generation of banking technology included, web applications span the entire digital journey from centralized customer centric platforms, data warehouse - operational and analytical, third-party portals, operational dashboards, digital board and executive meeting portals.

She's designed and implemented an adaptive, enterprise-wide platform standardized on a Middleware and Services Oriented Architecture that managed the entire business processes lifecycle through single consolidated interface which seamlessly integrate to Core and all Bank's systems incorporated straight-through-processing and single sign on. This innovative approach improved overall customer experience, new product offerings, streamlined workflows, an enriched online and mobile experience and comprehensive reporting. All of which, reduced capital and operating expense, time to market and risk.

Dalia has also established, among other impactful initiatives, comprehensive enterprise-wide Business Continuity program and cutting-edge DR solution, Information Security programs fully compliant with GLBA, ISO 17799 and COSO, and Compliance program KYC, AML CDD/EDD and FATCA.

Prior to banking, Dalia co-founded 2 start-ups which grew to become leading technology providers for the insurance industry, developing state-of-the-art mission critical insurance software products and services. She was instrumental in acquiring 68 customers and managed a team of 160 professional staff (with full P&L responsibility). As an architect, Dalia invented a one system solution to support all lines of insurance business replacing the traditional, at that time, dedicated system for each LOB. The concept was a breakthrough in the industry at the time and soon became the facto norm. Dalia was also an early adopter and influencer of client server, object-oriented, SBA (Service Based Architecture) solutions, thin client, and browser deployment. She was first in the industry to provide multi-carrier, multi-line multi-state and a Web-based comparative rating system and a development platform consisting of an object-oriented engine including a set of development tools for building insurance products.

As co-founder and CTO, Dalia took significant part in her company's growth; negotiating and winning multi-million-dollar contracts, provided professional services to customers while generating an ongoing increase in corporate revenue. Client's included Blue Cross Blue Shield, Royal insurance and Sun Alliance, (UK) Allianz. Key to a startup's survival were strategic alliances—Dalia partnered with Oracle to

win a $30 Million deal for an insurance conglomerate, as well as with Oracle, Sequent, and E&Y for reciprocal sales and marketing and joint development partnerships.

Most recently she was the Global Product and business solution manager at a leading software provider in the Insurance industry. She was responsible for global product offerings and go-to-market strategies with direct contribution to the overall growth/profit goals. She managed global multicultural and multi-time zone division of 96+ insurance and technology experts spanning the USA, UK, Europe, India, SA, AU and Israel.

Mrs. Ophir's brings a combination of skills and experiences in the financial industry that enables to bridge across the business, technology and operation services including: • Domain Expert and leader of thoughts with extensive Banking and P&C Insurance, and disruptive change agent• Organizational development including Technology Innovation, global scalable architecture, business solutions and operations transformations • global COE, PMO and IT Governance • Regulatory, Compliance, and Financial reporting..

Mrs. Ophir holds a BA degree in Mathematics and Computer Science from Tel-Aviv university in Israel.