

Stuart Werner

Principal

swerner@techpargroup.com

Stuart Werner is considered to be a high-impact, transformational CIO and Management Consultant known for driving revenue growth through improved technologies and operational efficiencies by combining comprehensive business, technical, omni-channel, digital and supply chain knowledge acquired in the apparel, retail and wholesale industries. His CIO experience at Delta Galil, Steve Madden, Li & Fung and Footstar is strengthened by 18 years as a consultant serving Fortune 500 and emerging companies. He has in-depth knowledge of all aspects of planning, developing and implementing ERP, distribution, Omni-Channel, eCommerce, Retail, Business Intelligence and other systems, processes and operations. He creates IT strategies and implementation plans designed for maximum return at the lowest possible costs. He is regarded as a decisive leader who makes the hard decisions.

- Joined a retailer that needed to file Chapter 11 that had system irregularities resulting in financial reporting issues. Despite being told by the accounting firm the systems could not be fixed he was in fact able to remediate the system. Remediation of this system, rather than replacement, improved the company's cash flow by 50% in one year; this remediation avoided an 18-month implementation timeframe that the company could not bear. He then overhauled the technology infrastructure, organization and costs contributing significantly to profitability, positioning for the ultimate sale of the company. The Company's ability to emerge from bankruptcy allowed the key hedge fund investor to achieve a 10-fold stock price increase upon final sale of the core business.
- Increased IT effectiveness and efficiency by about 50% in each of 4 CIO positions held.
- CIO track record demonstrates technology support for high growth of the company's revenues while having minimal increases to IT operating expenses including headcount.
- Known by colleagues, software, hardware and services vendors to perform top-level software, hardware and services contract reviews and negotiation strategies and execution.
- Known for delivering best and lowest cost offshoring and outsourcing of various technical and functional talent.
- Strong focus on IT governance including Disaster Recovery Plans and Testing, Cyber Security, Controls, PCI, CCPA, etc.; key areas where predecessors have consistently neglected.

Stu is a Certified Public Accountant (currently inactive status) and obtained his Certificate in Production and Inventory Management (CPIM) from The Association for Operations Management (APICS).